



Breckenridge Software Technologies, Inc.

• Referral Program •

Earn and Save Thousands Today!

Do you talk to business professionals within your industry once a month; once a year? Would you like to earn and/or save your company thousands of dollars? If you answered yes to both question, our BSTI Referral Program is something worth taking a look at. Breckenridge Software Technology is giving our clients the opportunity to makes thousands of dollars for either themselves, or their company. We require very little on our clients end, only the contact information and an introduction to any potential prospects. Listed below is a basic overview along with the benefits and requirements associated with the BSTI Referral Program. Please contact a member of the BSTI support staff for any and all additional questions.

Referral Program Overview

As a company, we appreciate and encourage our clients to recommend our software solutions to their business colleagues. As a method of showing our gratitude, BSTI has created an affiliate Referral Program. All you have to do is call or send us an e-mail with the prospects name and contact information and we will take it from there. If the prospect you submit leads to a sale, we will send you our thanks in the form of a commission check. In addition, several companies have leveraged our Referral Program to reduce the overall cash outlay for our software solutions. By purchasing 2 separate licenses at the same time, each company will be entitled to receive up to a 5% discount on each BSTI software solution purchased.

Annual Referral Sales \$ (k)	Annual Commission (%)
0 – 9	5%
10 – 49	6%
50 – 99	7%
100 + *	8%*

Benefits

- Option 1: Receive a 5 - 8% personal sales commission check on all leads sent to a BSTI sales representative that results in a License or Web-Hosted purchase within 90 days.
- Option 2: Receive a 5 - 8% credit to your company account towards annual maintenance charges, additional training services, system audits, annual archiving of documents, and system updates.
- No cost to participate in Breckenridge Software Referral Program.
- Receive and save your company money by simply talking to your business colleagues.
- Contact the BSTI support staff for all questions and information regarding additional benefits.

Terms and Conditions

- Qualified prospects must purchase a software solution within 90 days of initial contact. This is to limit clients from simply referring all prospects they know of in hopes of gaining a sales commission several years later.
- Prospect must not be an active, pre-existing contact within our CRM database. On initial call/e-mail with prospects contact information, our support staff will immediately inform you whether or not the prospect is eligible for our Referral Program.
- Sign and submit a W9 to our BSTI head quarters for tax purposes.
- Commission credits/payments are paid quarterly based off collected funds and the current calendar year.

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* Limit of \$10,000 per commission sale, per client.

